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## March 19, 2012

The Honorable John A. Boehner Speaker U.S. House of Representatives H-232 Capitol Building Washington, DC 20515

The Honorable Harry Reid Majority Leader U.S. Senate S-221 Capitol Building Washington, DC 20510 The Honorable Nancy Pelosi Minority Leader U.S. House of Representatives H-204 Capitol Building Washington, DC 20515

The Honorable Mitch McConnell Minority Leader U.S. Senate S-230 Capitol Building Washington, DC 20510

Dear Speaker Boehner, Leader Reid, Leader Pelosi and Leader McConnell:

As governors of states and territories across the nation whose economies, communities and families benefit from exports, we urge you to pass a four-year reauthorization of the U.S. Export-Import Bank (Ex-Im) and raise the limit on Ex-Im's loan portfolio to no less than \$135 billion. As the official export credit agency of the United States, Ex-Im is a critical tool for U.S. exporters in our states and a money-maker for American taxpayers.

At a time of high unemployment, Ex-Im is an important source of job creation and sustainment. Last year alone, Ex-Im supported \$34 billion in exports which in turn supported the creation or sustainment of an estimated 230,000 jobs at more than 3,300 companies across the country. In addition, approximately 80 percent of the Ex-Im's transactions are in support of small U.S. businesses. Ex-Im works for American companies and taxpayers – it is good business and good government.

Ex-Im also is financially self-sustaining. In the five years since Congress last reauthorized Ex-Im, it has returned more than \$3 billion to the U.S. Treasury above and beyond the cost of its operations.

Ex-Im is critical to the ability of exporters in our states to compete on a level international playing field where competitors receive aggressive support from their own countries' export credit agencies. At a time of significant economic challenge here at home, support for Ex-Im means support for U.S. exports and U.S. jobs.

Ex-Im's temporary reauthorization will expire on May 31, and failure to reauthorize its operations at an internationally competitive level will seriously disadvantage U.S. companies — small and large — potentially resulting in the loss of thousands of jobs in our states.

We strongly urge you to approve legislation before June 1, 2012 to reauthorize Ex-Im with a higher lending cap to support surging U.S. exports and American jobs. It is the right thing to do for our states, our economy and our nation.

Sincerely,

Governor Chris Gregoire

Washington

Governor Bev Perdue North Carolina

Governor Mike Beebe

Arkansas

Governor Dannel P. Malloy

Connecticut

Governor Peter Shumlin

Vermont

Governor Deval Patrick

Massachusetts

Governor Robert Bentley
Alabama

Governor Pat Quinn

Illinois

Governor Steven L. Beshear

Kentucky

Governor Eddie Baza Calvo

Guam

Governor Brian Sandoval

Nevada

Governor Dennis Daugaard

South Dakota

Governor John A. Kitzhaber

Governor Terry E. Branstad Iowa

Governor John deJongh, Jr. Virgin Islands

Governor Luis G. Fortuño Puerto Rico

Governor Martin O'Malley Maryland

Governor Mark Dayton Minnesota

Governor Edmond G. Brown, J California

Oklahoma

Hawaii

Arizona